



บริษัท พรพรหมเมทัลทอล จำกัด (มหาชน)

**PORN PROM METAL PUBLIC COMPANY LIMITED**

15 August 2017

Subject : Management Discussion and Analysis Quarter 2 Ending 30-Jun-2017

(Clarification on percentage of change more than 20% in Q2/2017)

To : Director and Manager

The Stock Exchange of Thailand

**Revenue from sales:**

PPM's consolidated revenue from sales in Q2/2017 was recorded at Baht 388.26 million, up 16.18% from the year earlier. The company is able to expand its customer base and market share for industrial materials and construction products. Though the overall economy is still slow down.

One of the subsidiary company in flexible packaging industry, sales has not increased much compared with the year earlier. However the company is able to control the cost of goods and R&D cost efficiently at the moment.

Another subsidiary company in solar module business, the factory has already run the production with full capacity now. The company has order on hand until end of the year 2017.

**Profit for the period:**

PPM's consolidated profit for the period of Q2/2017 is posted at Baht 2.34 million Baht, down 8.58 million Baht or down by 78.55% from the year earlier. The gross profit from sales and services decreased 8.21 million baht. This is due to the company used price policy to increase market share and maintain sales with current customers, as the economic still slow down continuously. However the two subsidiary companies have run the production as per the schedule and production plan, both can properly control the cost and expenses as well.

Please be informed accordingly.

Your faithfully,

(Mrs. Kanokkorn Tankaisorn)

Deputy Managing Director