



บริษัท พรพรหมเมทัล จำกัด (มหาชน)

PORN PROM METAL PUBLIC COMPANY LIMITED

11 November 2016

Subject : Management Discussion and Analysis Quarter 3 Ending 30-Sep-2016
(Clarification on percentage of change more than 20% in Q3/2016)

To : Director and Manager
The Stock Exchange of Thailand

Revenue from sales:

PPM's consolidated revenue from sales in Q3/2016 was recorded at Baht 329.08 million, higher 7.3% Y-O-Y, which can be summarized as follows:

For industrial products:

Brass and Copper sales, up 41% as the result of the company has cost-restructured and adjusted the sales model as well as order quantity with the supplier, while the company can increase new customers.

For Aluminium, Stainless and Steel Wire, down 10% as the result of automotive industrial weak consumption. The demands are difficult to manage inventories to serve the market.

For construction products:

All construction products sales, up 7% as the result of the company's competitive cost that help maintain the current customers and increase market shares, even though the market has no growth.

Profit for the period:

PPM's consolidated profit for the period of Q3/2016 is posted at Baht 9.07 million Baht, up 138.95% from the year earlier, which can be summarized as follows:

The company sales and other income is Baht 60.4 million up 22%, as the result of sales increased and the company has forex gain. The company sales expenses and interest is Baht 19.3 million up 6%, as the result of expenses relating to sales increased.

Please be informed accordingly.

Yours faithfully,

(Mrs. Kanokkorn Tankaisorn)

Deputy Managing Director